



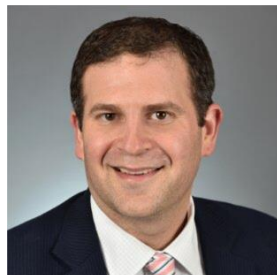
**Bill Weber**  
President  
Development Guild DDI  
(Moderator)  
[Read Bio>>](#)



**Aisha Francis-Samuels, PhD**  
Managing Director  
Harvard Medical School  
[Read Bio>>](#)



**Lisa Rowan-Gillis**  
Chief Development Officer  
United Way of Massachusetts Bay and  
Merrimack Valley  
[Read Bio>>](#)



**Seth Rosenzweig**  
Executive Director  
Team IMPACT, Inc.  
[Read Bio>>](#)

## Building Your Career by Successfully Transitioning Between Sectors

Topic: Talent Management and Professional Development (TM)

While there are many opportunities for advancement in development, hiring managers often

gravitate towards those who already have experience within their specific sector whether it be

healthcare, education, human services, arts, or the environment. Come hear how our panelists successfully transitioned between sectors to maximize career opportunities and their advice on how to best position yourself to make this transition from their experiences as both candidates and hiring managers. They will also share their thoughts on the similarities and differences between various sectors, and how cross-pollination can be a win for both development professionals and organizations.