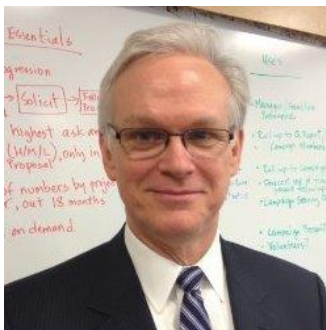




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**David Woodruff, CFRE**  
Associate Vice President and COO  
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Technology  
(Moderator)  
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## Inside the CEO/CDO Relationship

Topic: Leadership/Management (LM)

The relationship between the Chief Executive Officer and Chief Development Officer is critical to driving the mission, programs and development of any organization. Two officers from one of Boston's leading institutions will discuss how they approach campaign solicitations, relationships with the Board of Trustees, special event fundraising, staff retention and hiring.